

*Is your workspace strategy as smart as you are?*

*Now Mayhew has redefined how you can intelligently manage your workspace!*



MAYHEW  
**SMART SPACE**™

# SMART • SPACE™

*A new way of thinking about workspace optimization. A smarter way.*

The workspace is changing. In many cases, workstations have become touchdown points for wireless, remote and collaborative workers that are changing "I" spaces into "we" spaces. Organizations are looking for more adaptable workstation solutions that facilitate flexibility and maximize

productivity as business realities change. Depreciation and limited warranties have made it harder to find value for money. And because it's not made from reusable materials, a staggering amount of office furniture ends up as landfill.



So, how do you create a workspace flexible enough to respond to current work trends and fiscal realities? That drives productivity? That allows you to anticipate and react to change without sacrificing quality? And that delivers aesthetically, ergonomically and environmentally?

We started by realizing that a new way of working calls for a new way of thinking about the workspace. A smarter way.

And SmartSpace is just that – a unique, and uniquely intelligent, buy back strategy for workspace solutions that provides lower cost of ownership without compromise, and makes your workspace work for you.

[www.mayhewsmartspace.com](http://www.mayhewsmartspace.com)

## What makes SmartSpace so smart?

SmartSpace optimizes your workspace with built-in flexibility, unparalleled quality and stylish finishes by employing Steelcase Answer system workstation components. Using the Answer system – the first Cradle to Cradle certified workspace furniture solution – means you can depend on us for the workspace you need today – and the one you will need tomorrow. SmartSpace extends the life of your office furniture, allowing you to install, expand, shrink and reconfigure simply, economically and with far less environmental impact than ever before.

SmartSpace also delivers workspaces that express and reinforce your corporate culture, while driving productivity and responding to how your employees work, whether privately or collaboratively, on site or remotely.



## Moreover, SmartSpace reflects the realities of your business – and addresses your environmental concerns – with:

Lower initial investment costs  
Guaranteed buy back of 50% up to 3 years  
(credited towards a Mayhew product or service)  
Reduced planning costs  
Reduced reconfiguration costs

- Elimination of inventory costs
- Blended new-and-reconditioned options
- 48-hour deficiency management
- Available next day mock-ups
- 90% reusable materials for environmental sustainability
- End-of-life resale, refurbishment, recycling and donation programs – **no more landfill**
- A length-of-ownership guarantee – Steelcase Answer System –  
(high quality – lifetime warranty – first Cradle to Cradle certified workstation in the industry)

mayhew   
Ingenuity  
that works for you.

## Smart workspaces are our business.

Since 1982, Mayhew has been working to connect your space to your business goals. Across Canada, leading organizations in all industries turn to Mayhew for workspace strategies that optimize productivity, maximize investment, anticipate changing needs and help express and enhance corporate culture. We understand how businesses function, and just as importantly, how people work – and we apply that understanding with your business goals in mind. That's how we make your workspace work for you.

Contact us today, and see how much smarter your workspace could be.

*Now we've redefined how you can intelligently manage your workspace!*



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# SMART.S

**Smart workspaces are our business.**

Mayhew offers a wide range of SmartSpace configurations designed to optimize productivity and cost efficiency!



*Change is a constant in business. Anticipate it — and make it work for you — with SmartSpace.*

# PACE™



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